

Mitchell E. Stokes
Partner



Since beginning his real estate career in 1989, Mitch has concluded lease and sale transactions representing tenants and landlords involving more than 5 million square feet of space worth in excess of \$1 billion. Mitch assists owners/landlords in the lease-up and sale of office properties throughout Southern California. Mitch currently represents landlords/owners in the lease up of Westside buildings totaling approximately 600,000 square feet.

Mitch's clients include institutional landlords, regional and local commercial developers and numerous regional and national tenants.

During his career, Mitch has garnered numerous industry awards including Southern California Real Estate Journals "Hot Broker List" and CoStar Groups "Power Broker" award.

Recent Landlord Representation.

| Property Address | Number Deals | Leased Area | Transaction Value |
|--|-----------------|-------------|-------------------|
| 12121 Wilshire Boulevard, Brentwood | 92 transactions | 460,069 SF | \$90,104,500 |
| 6255 Sunset Boulevard, Hollywood | 57 transactions | 328,315 SF | \$33,472,686 |
| 1801-1831 Wilshire Boulevard, Santa Monica | 41 transactions | 68,373 SF | \$14,615,289 |
| 9440 Santa Monica Boulevard, Beverly Hills | 19 transactions | 54,177 SF | \$10,303,613 |
| 17373 Sunset Boulevard, Pacific Palisades | 19 transactions | 35,009 SF | \$4,817,069 |
| 3130 Wilshire Boulevard, Santa Monica | 15 transactions | 89,530 SF | \$17,999,638 |
| 3201 Wilshire Boulevard, Santa Monica | 14 transactions | 26,077 SF | \$3,479,261 |
| 10960 Wilshire Boulevard, Westwood | 14 transactions | 287,033 SF | \$47,824,697 |
| 7080 Hollywood Boulevard, Hollywood | 13 transactions | 36,988 SF | \$2,852,615 |
| 11300 W. Olympic Boulevard, West LA | 12 transactions | 25,890 SF | \$2,644,524 |
| 12233 W. Olympic Boulevard, West LA | 12 transactions | 68,758 SF | \$2,307,739 |
| 6380 Wilshire Boulevard, Los Angeles | 10 transactions | 66,172 SF | \$6,530,417 |
| 11600 Wilshire Boulevard, Brentwood | 10 transactions | 19,456 SF | \$3,096,777 |
| 2001 Barrington Avenue, Brentwood | 10 transactions | 13,951 SF | \$1,520,403 |
| 8501 Wilshire Boulevard, Beverly Hills | 7 transactions | 38,565 SF | \$10,526,157 |
| 9777 Wilshire Boulevard, Beverly Hills | 7 transactions | 19,546 SF | \$4,582,844 |
| Santa Monica Media Park, Santa Monica | 7 transactions | 28,053 SF | \$4,381,287 |
| 6222 Wilshire Boulevard, Los Angeles | 5 transactions | 17,381 SF | \$2,766,611 |

Select Leases in Excess of 25,000 Square Feet.

| Tenant | Property Address | Leased Area | Transaction Value |
|-----------------------------|--|-------------|-------------------|
| Fox Interactive Media | 407 N. Maple Drive, Beverly Hills | 160,000 SF | \$67,200,000 |
| Sony Pictures | 10960 Wilshire Boulevard, Westwood | 77,213 SF | \$12,675,583 |
| VNU | 6255 Sunset Boulevard, Hollywood | 68,187 SF | \$3,383,787 |
| Bidz.com | 3562 Eastham Drive, Culver City | 50,220 SF | \$3,483,427 |
| Earthlink | 10960 Wilshire Boulevard, Westwood | 50,044 SF | \$6,990,859 |
| Cedars Medical Center | 6380 Wilshire Boulevard, Los Angeles | 39,850 SF | \$4,442,000 |
| BBDO Worldwide | 10960 Wilshire Boulevard, Westwood | 37,092 SF | \$3,026,707 |
| Vet Centers of America | 12401 Olympic Boulevard, West LA | 30,782 SF | \$6,251,824 |
| M.L. Stern | 8350 Wilshire Boulevard, Beverly Hills | 27,862 SF | \$8,692,944 |
| House of Blues | 6255 Sunset Boulevard, Hollywood | 27,055 SF | \$6,218,735 |
| National Bank of California | 12121 Wilshire Boulevard, Los Angeles | 26,000 SF | \$12,000,000 |
| Wood Smith Henning Berman | 10960 Wilshire Boulevard, Westwood | 25,588 SF | \$8,470,544 |