

**PATRICK NALLY**  
**PARTNER**



Patrick L. Nally has been working in the commercial real estate industry as for over 28 years. Prior to joining Madison Partners as a Principal, Patrick worked at Cushman & Wakefield as an Executive Director in its Brokerage Services Group in Downtown Los Angeles. Prior to that, Mr. Nally was a Senior Vice President at Cushman Realty Corporation, where, after completing his JD/ MBA at Santa Clara University, he worked from 1982 through 1998. While at Cushman Realty, he successfully completed over 10 million square feet of office leasing transactions and was in the "Top 20" nationally from 1986-1998. His representation of Health Net on its 350,000 square foot Woodland Hills headquarters transaction, earned him the BOMA "Transaction of the Year" Award and the coveted Cushman & Wakefield global "Leasing Transaction of the Year". In addition, his recent completion of the 250,000 square foot headquarters build-to-suit for Avery Dennison's largest division, Fasson Roll, earned him the 2006 NAIOP Office Transaction of the Year in Ohio. Over the last 28 years, Mr. Nally has worked on numerous large and

complex assignments across the country giving him a national perspective on structuring major leases and investment sales transactions.

Mr. Nally is active in the Santa Clara University Alumni Association and has been a member of the University's Board of Regents for over twelve years. Mr. Nally serves as the treasurer of the Pacific Western Foundation and is a former director of the John Wayne Cancer Institute. He is also president of the Dolores Mission School Board and is active in a number of community projects in East Los Angeles including Homeboy Industries and Project Guadalupano. Mr. Nally is a former member of the Board of Trustees at Mayfield Senior School and a regent at Loyola High School where he chairs the Finance Committee. His club affiliations include the California Club where he is a former director and current member of the Admissions Committee, the Valley Hunt Club, Annandale Golf Club and the Bohemian Club.

He is a graduate of Santa Clara University with a Bachelor of Science degree in Economics. He also received his Masters Degree in Business Administration with an emphasis in finance and real estate, and a Juris Doctorate with an emphasis in finance and tax, both from Santa Clara University. Mr. Nally lives with his wife and three children in South Pasadena, California.