

MADISON PARTNERS

INVESTMENT SALES



Madison Partners is known on the West Coast as one of the most dominant and active investment sales firms in the industry. Our mission is to build lasting relationships with our clients and investors. We do this by creatively structuring transactions to ensure that our clients achieve the highest returns on their investments. We have consistently achieved record-breaking prices on behalf of our clients for office, flex, medical, retail, industrial, multi-family, hotels and commercial land. We are known for generating opportunities and completing many of our transactions off-market, which is a testament to our market penetration and depth of our relationships.

Madison Partners offers a wide range of Investment Sales expertise including:

- Office, Flex, Medical, Retail, Industrial, Multi-Family, Hotels & Land Sales
- Single Asset/Portfolio Dispositions
- Single Asset/Portfolio Acquisitions
- Net Lease Sales
- Sale/Leasebacks
- 1031 Tax Deferred Exchanges
- Due Diligence/Market Support
- Corporate Acquisition/Disposition Services
- M&A Advisory & Valuation Services/Excess Property Disposition

Our clients include almost every major property owner in Southern California including institutional owners, REITs, major corporations, regional real estate owners, developers, private/international investors, pension funds, and high net worth individuals. With our dominant leasing professionals providing access to real-time market information, it is not uncommon for us to finalize sale transactions at record breaking prices after having created value through our leasing involvement.