



At Madison Partners we focus on negotiating cost-effective solutions and establishing long-term relationships for our clients. Strategy, service, integrity, long-term relationships in the community, knowledge, and a dominant market presence define our firm. We have built our reputation representing large tenants in complex lease transactions, as well as small professional firms, and go to great lengths to preserve it. We value long-standing relationships and have represented a majority of our clients continuously throughout our collective 250 years in Southern California real estate. We provide fully integrated services to our clients locally and nationally, utilizing the top experts in each respective discipline as required for the assignment. We take a strategic approach to each assignment, understanding our client's business objectives, formulating real estate strategies that are tied to these objectives, and delivering results. We have transacted major lease renewals, relocations, consolidations, subleases, build to suits, and every possible alternative transaction structure associated with the leasing and occupancy of commercial office space, across Southern California. It is this coverage and daily market immersion that allows Madison Partners to provide the tenants we represent results far beyond that of our competition. We have become known for our creative approach in completing transactions, our outside broker and landlord relationships, and most importantly, our client's success. Our Tenant Representation services include:

- Situation Analysis
- Market Analysis, Option Development & Strategic Planning
- Project Implementation (Lease Renewals, Consolidations, Expansions & Relocations)
- Financial & Strategic Consulting
- Sublease/Disposition Services
- Consulting & Advisory Services
- Corporate Services, Portfolio Management & Lease Administration
- Construction/Project Management

We bring invaluable experience, insight and a proven track record to every tenant we represent.