

Bob Pearson
Executive Director



Bob Pearson has been working in the commercial real estate industry in Southern California since 1991. Prior to joining Madison Partners as an Executive Director, Robert worked at Transwestern where he was a Senior Vice President responsible for both transaction management services and developing the firm's agency leasing practice in Southern California. While at Transwestern, he successfully expanded the firm's client list to include Blackstone/Equity Office and Cornerstone. He developed analytical templates, leasing standards and client communication protocols and processes while managing dozens of transactions from inception to move-in.

Prior to working at Transwestern, Mr. Pearson was employed as a Senior Vice President at the Trammell Crow Company where he was responsible for leasing the 2.2 million square foot Century Plaza Towers, the 1.1 million square foot Water Garden, as well as promoting the redevelopment of 2000 Avenue of the Stars (formerly the ABC Entertainment Center). Robert also worked for CB Richard Ellis in Woodland Hills as a Vice President and was responsible for leasing the 3.2 million square feet Warner Center Plaza and Business Park. Mr. Pearson joined Madison Partners in 2008 to serve as one of our firm's Corporate Services Managers. Given the hundreds of leases which he has personally negotiated, the extensive reporting and client communications functions for which he has been responsible and his overall transaction management experience, he will be in a unique position to support Account Team leaders, with the variety of tasks necessary to properly service his accounts.

Mr. Pearson is a 1991 graduate of Loyola Marymount University where he received his Bachelor of Arts in Communications, with Honors.