

Gary Weiss
Principal



Gary Weiss has been a principal of Madison Partners since its formation in early 2004, specializing in tenant representation on the Westside of Los Angeles for large office tenants and is well known for his record-breaking transactions.

Prior to joining Madison Partners, Mr. Weiss served with Donaldson Lufkin & Jenrette (now CSFB), which he joined in January of 1999, to start up the commercial brokerage division on the West Coast for the Wall Street investment bank. An active broker in the Los Angeles area since 1987, Gary started his career at Julien J. Studley, Inc., and was a top-producing broker for his 13-year tenure at the firm.

Gary has earned his reputation by representing many high profile tenants, select landlord and sales assignments, and is well-known in Century City, having completed over 3 million square feet of lease transactions in that market. Over his career, Gary has closed 300 transactions totaling 5.5 million square feet. He has represented over 2 million square feet of law firm transactions in 105 separate leases during the past two decades. He has been honored as a "Hot Broker" in Commercial Property News magazine and is frequently quoted in the press as a market expert. Other notable clients include Creative Artists Agency, Bank of America and Greenberg & Glusker.

A graduate of San Diego State University, Mr. Weiss holds a Bachelor of Science degree in business management.