

Monte S. Richardson

Director



Monte S. Richardson is a Director with Madison Partners and has built a successful career specializing in both tenant representation and investment sales. Monte's areas of expertise are corporate multi-market and local tenant representation; occupancy cost reduction strategies; lease analysis; and overall strategic real estate planning.

Monte has represented tenants across California including major transactions involving Volkswagen of America, ION Media, Berlitz International, and G4 Media.

Prior to joining Madison Partners, Monte was a Senior Associate with the firm Insignia/ESG, Inc. He began his career as a real estate research specialist, with expertise on numerous Los Angeles submarkets.

Monte attended Washington State University, where he received a Bachelors of Arts degree in business, with an emphasis in marketing.