

Mitchell E. Stokes
Executive Director



Mitchell Stokes is a Vice President with Madison Partners. Mitch assists owners/ landlords in the lease-up and sale of office properties throughout Southern CA. During his 19 year career, Mitch has concluded transactions representing tenants and landlords involving more than 5 million square feet of space worth in excess of \$1 billion. Mitch currently represents landlords/owners in the lease up of Westside buildings totaling 1.5 million square feet.

In addition, Mitch has maintained an office on Wilshire Boulevard since 1991, and is intimately familiar with the buildings and owners in the local marketplace. Mitch has concluded sale transactions involving more than 1 million square feet of space with a total consideration in excess of \$500 million. His most recent transactions involve the lease-up of the buildings prior to their being marketed for sale.

Recent Landlord Representation.

Property Address	Number Deals	Leased Area	Transaction Value
Commerce Park Santa Monica	7 transactions	28,053 SF	\$4,381,287
1801-1831 Wilshire Boulevard, Santa Monica	41 transactions	68,373 SF	\$14,615,289
2001 Barrington Avenue, Brentwood	10 transactions	13,951 SF	\$1,520,403
3130 Wilshire Boulevard, Santa Monica	15 transactions	89,530 SF	\$17,999,638
3201 Wilshire Boulevard, Santa Monica	14 transactions	26,077 SF	\$3,479,261
6222 Wilshire Boulevard, Los Angeles	5 transactions	17,381 SF	\$2,766,611
6255 Sunset Boulevard, Hollywood	57 transactions	328,315 SF	\$33,472,686
6380 Wilshire Boulevard, Los Angeles	10 transactions	66,172 SF	\$6,530,417
7080 Hollywood Boulevard, Hollywood	13 transactions	36,988 SF	\$2,852,615
8501 Wilshire Boulevard, Beverly Hills	7 transactions	38,565 SF	\$10,526,157
9440 Santa Monica Boulevard, Beverly Hills	19 transactions	54,177 SF	\$10,303,613
9777 Wilshire Boulevard, Beverly Hills	7 transactions	19,546 SF	\$4,582,844
10960 Wilshire Boulevard, Westwood	14 transactions	287,033 SF	\$47,824,697
11300 W. Olympic Boulevard, West LA	12 transactions	25,890 SF	\$2,644,524
11600 Wilshire Boulevard, Brentwood	10 transactions	19,456 SF	\$3,096,777
12121 Wilshire Boulevard, Brentwood	72 transactions	359,973 SF	\$68,103,699
12233 W. Olympic Boulevard, West LA	12 transactions	68,758 SF	\$2,307,739
17373 Sunset Boulevard, Pacific Palisades	19 transactions	35,009 SF	\$4,817,069

Recent Leases in Excess of 25,000 Square Feet.

Tenant	Property Address	Leased Area	Transaction Value
Fox Interactive Media	407 N. Maple Drive, Beverly Hills	160,000 SF	\$67,200,000
Sony Pictures	10960 Wilshire Boulevard, Westwood	77,213 SF	\$12,675,583
VNU	6255 Sunset Boulevard, Hollywood	68,187 SF	\$3,383,787
Bidz.com	3562 Eastham Drive, Culver City	50,220 SF	\$3,483,427
Earthlink	10960 Wilshire Boulevard, Westwood	50,044 SF	\$6,990,859
Cedars Medical Center	6380 Wilshire Boulevard, Los Angeles	39,850 SF	\$4,442,000
BBDO Worldwide	10960 Wilshire Boulevard, Westwood	37,092 SF	\$3,026,707
Vet Centers of America	12401 Olympic Boulevard, West LA	30,782 SF	\$6,251,824
M.L. Stern	8350 Wilshire Boulevard, Beverly Hills	27,862 SF	\$8,692,944
House of Blues	6255 Sunset Boulevard, Hollywood	27,055 SF	\$6,218,735
Wood Smith Henning Berman	10960 Wilshire Boulevard, Westwood	25,588 SF	\$8,470,544
Moviso	10960 Wilshire Boulevard, Westwood	25,103 SF	\$4,355,266