

RANKINGS

Top Office Brokers in 2013

Brokers representing sellers in deals of at least \$25 million

	2013 Amount (\$Mil)	No. of Properties	Market Share (%)	2012 Amount (\$Mil)	No. of Properties	Market Share (%)	'12-'13 % Chg.
1 Eastdil Secured	\$21,644.3	165	33.0	\$17,031.4	124	33.9	27.1
2 CBRE	15,636.0	227	23.8	11,347.0	194	22.6	37.8
3 HFF	9,480.5	79	14.5	5,180.5	81	10.3	83.0
4 Jones Lang LaSalle	5,819.4	72	8.9	3,468.0	50	6.9	67.8
5 Cushman & Wakefield	5,153.1	77	7.9	4,353.2	65	8.7	18.4
6 Cassidy Turley	2,398.6	55	3.7	1,397.2	24	2.8	71.7
7 Newmark Grubb	1,182.0	18	1.8	1,054.5	34	2.1	12.1
8 Transwestern	1,149.7	29	1.8	580.5	10	1.2	98.1
9 Colliers International	487.3	11	0.7	281.2	7	0.6	73.3
10 Massey Knakal	431.5	6	0.7	163.0	4	0.3	164.7
11 Studley	395.7	4	0.6	347.2	5	0.7	14.0
12 Savills	264.6	4	0.4	240.8	5	0.5	9.9
13 Madison Partners	262.7	7	0.4	276.2	6	0.5	-4.9
14 HRE Capital	181.9	8	0.3	51.2	1	0.1	255.3
15 McKinney Advisory	158.0	2	0.2	0.0	0	0.0	
16 J.P. Morgan	153.6	13	0.2	0.0	0	0.0	
17 Brookfield Financial	150.0	1	0.2	0.0	0	0.0	
18 Stan Johnson Co.	104.0	1	0.2	56.6	2	0.1	83.7
19 Highland Realty	89.0	1	0.1	0.0	0	0.0	
20 Rosewood Realty	68.5	1	0.1	0.0	0	0.0	
21 Marcus & Millichap	59.6	2	0.1	169.1	4	0.3	-64.8
22 Rockwood Real Estate	56.0	1	0.1	262.5	1	0.5	-78.7
23 Corcoran Group	46.3	1	0.1	0.0	0	0.0	
24 Lee & Associates	45.0	1	0.1	0.0	0	0.0	
25 Fairchild Partners	43.8	1	0.1	0.0	0	0.0	
26 Coldwell Banker	40.0	1	0.1	0.0	0	0.0	
27 Boston Realty	33.2	1	0.1	0.0	0	0.0	
28 Paragon Commercial Real Estate	31.0	1	0.0	0.0	0	0.0	
29 Lucent Capital	25.0	1	0.0	0.0	0	0.0	
30 Voit Real Estate	13.2	1	0.0	27.8	1	0.1	-52.5
Other	0.0	0	0.0	4,015.7	66	8.0	
Brokered Total	65,603.4	764	100.0	50,303.5	676	100.0	30.4
No Broker	6,301.2	98		9,513.8	172		-33.8
TOTAL	71,904.6	862		59,817.3	848		20.2