



ROBERT PEARSON

Senior Executive Director

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PROFESSIONAL EXPERIENCE

Robert J. Pearson has been working in the commercial real estate industry in Southern California since 1991. Prior to joining Madison Partners as a Senior Executive Director, Bob worked at Transwestern where he was a Senior Vice President responsible for both transaction management services and developing the firm’s agency leasing practice in Southern California. While at Transwestern, he successfully expanded the firm’s Landlord client list to include Blackstone/Equity Office and Cornerstone Real Estate Advisor. He developed analytical templates, leasing standards and client communication protocols and processes while managing dozens of transactions from inception to move-in.

Prior to working at Transwestern, Mr. Pearson was employed as a Senior Vice President at the Trammell Crow Company where he was responsible for leasing the 2.2 million square foot Century Plaza Towers, the 1.1 million square foot Water Garden, as well as promoting the redevelopment of 2000 Avenue of the Stars (formerly the ABC Entertainment Center). Robert also worked for CB Richard Ellis in Woodland Hills as a Vice President and was responsible for leasing the 3.2 million square feet Warner Center Plaza and Business Park.

In addition to continuing to execute Landlord Assignments, Mr. Pearson joined Madison Partners in 2008 to serve as one of our firm’s Corporate Services Managers. Mr. Pearson is a 1991 graduate of Loyola Marymount University where he received his Bachelor of Arts in Communications, with Honors.

REPRESENTATIVE LEASING TRANSACTIONS

- > Facey Medical Group | Mission Hills, CA124,998 Square Feet
- > Osata Enterprises | El Segundo, CA 61,037 Square Feet
- > Greenberg Traurig, LLP | Santa Monica, CA 46,868 Square Feet
- > Cookie Jar Entertainment | Burbank, CA 32,565 Square Feet
- > Gibson, Dunn & Crutcher LLP | Los Angeles, CA 27,142 Square Feet
- > Production & Satellite Services | Carlsbad, CA 22,750 Square Feet
- > Allstate Insurance Co. | Woodland Hills, CA 19,650 Square Feet
- > Cbeyond, Inc. | Gardena, CA 18,943 Square Feet
- > The Kern Organization | Woodland Hills, CA 18,416 Square Feet
- > Avnet, Inc. | Woodland Hills, CA 17,937 Square Feet
- > Scanlon & Associates | Woodland Hills, CA 16,644 Square Feet
- > Lavelly & Singer | Los Angeles, CA 16,283 Square Feet



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