



RON JACOBSON
Senior Executive Director

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PROFESSIONAL EXPERIENCE

In the commercial real estate arena since 1987, Ron Jacobson specializes in all areas of commercial real estate including the representation of investors, principals, and landlords, tenants and developers. Sharing time in both the Los Angeles and the San Diego area, Ron has carved out a niche in the Southern California marketplace, assisting clients in the sale of office buildings, retail centers, industrial projects and land for development. Ron takes great pride in his reputation, providing integrity and a firm commitment toward his client’s success.

During his career, Ron has completed in excess of 950 lease and sale transactions in over 7 million square feet of property totaling in excess of \$1 Billion. Having negotiated several clients through several economic cycles, Ron has an unparalleled reputation in achieving the goals of his clients wether in disposition or in acquisition—he understands the real estate.

REPRESENTATIVE INVESTMENT SALES TRANSACTIONS

- > Wells Fargo Bank
- > Fowler Properties
- > Kilroy
- > IDS Real Estate Group
- > Peregrine Realty Partners
- > Intuit
- > The Allen Group
- > LBA Properties
- > BLT Enterprises
- > The Korda Group
- > Lowe Enterprises
- > Morgan Stanley
- > Bank of America
- > Prudential
- > SAIC
- > Cambra Real Estate
- > RREEF
- > Cruzan Monroe
- > Irvine Company
- > JP Morgan
- > Groupo Haddad

REPRESENTATIVE INVESTMENT SALES TRANSACTIONS

- > Cruzan Monroe Portfolio | San Diego, CA \$61,800,000
- > 3249 E. Harbour Drive | Phoenix, AZ \$29,250,000
- > 488 E. Valley Parkway | Escondido ,CA..... \$28,250,000
- > 5796 Armada Drive | Carlsbad, CA..... \$27,500,000
- > 488 E. Valley Parkway | Escondido, CA..... \$23,250,000
- > 2858 Loker Avenue East | Carlsbad, CA \$28,000,000
- > 10277 Scripps Ranch Boulevard | San Diego, CA \$17,884,000
- > 2151 Faraday Ave | Carlsbad, CA \$12,700,000
- > El Fuerte and Carlsbad Oaks | Carlsbad, CA \$11,900,000
- > 17630 Goldentop Road | San Diego, CA \$11,235,000
- > 1905 Aston Avenue | Carlsbad, CA \$8,650,000
- > 1-25 Cupania Circle | Monterey Park, CA \$8,050,000
- > Front Street | Kansas City, MS \$7,700,000



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