

BRAD SCHLAAK Senior Executive Director O:310.442.3376 C: 626.483.1530 Lic #: 01348991

PROFESSIONAL EXPERIENCE

Brad Schlaak, a Senior Executive Director with Madison Partners, has over 19 years of commercial real estate experience, and has a multi-disciplinary background in investment sales, acquisitions/dispositions, leasing, asset management, capital structuring, corporate services, and investment analysis. Brad has worked with a number of asset types including office, industrial, retail, multi-family, land, and special-use properties. Brad's analytical approach and diverse background gives him the ability to navigate complex transaction structures to successfully manage outcomes for optimal results.

Prior to joining Madison Partners, Brad's background includes key roles with a number of real estate firms, including Spyglass Realty Partners, Cabi Developers / GICSA, and The Staubach Company. Brad is a graduate of the University of California at Los Angeles with a Bachelors Degree in Economics and is a licensed California real estate broker. Brad has completed over \$1.1 billion of commercial real estate transactions.

REPRESENTATIVE INVESTMENT SALES TRANSACTIONS

- > Vornado Realty Trust > Arden Realty > Prudential > General Growth Properties > Jamison Properties > GE Capital Commonwealth > Hines Interests American Partners Farmers Insurance > Honda > CB Richard Ellis Investors > The Ratkovich Company > Douglas Emmett & Co. Maguire Partners > Wells Real Estate Funds > Tokai Bank
 - > Healthcare Partners First
 - Industrial
 - Morgan Stanley

- > Layton Belling Associates > Wells Fargo Bank MetLife
 - > TA Associates
 - > The State of California
 - > Chevron
 - Legacy Partners
 - Lowe Enterprises
 - > JP Morgan
 - > BlackRock
 - Majestic Realty Company

- > AIG
- > DDR
- Equity Office Properties



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