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June 1, 2011

Sales

Land Advisors Organization in conjunction with Madison Partners represented a bankruptcy trustee in the liquidation of three large master-planned communities planned for more than 11,000 residential lots on 5,300 acres. Led by founding principal Terry Ruckle, the 90-day competitive bid auction generated \$71M for the creditors of SunCal, the winning bidder (which didn't take title). The communities—McAllister Ranch in Bakersfield, Summerwind Ranch in Calimesa, and McSweeny Farms in Hemet—were being developed by SunCal with the financial participation of the bankrupt Lehman Brothers. Separately, SunCal said its "all or nothing" bid exceeded the individual offers for the assets, with the result that funds now are available for the court-appointed trustee to pay creditor claims in accordance with the trustee's plan.